



COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY

MINUTES – AGENCY MEETING – September 21, 2010

Time & Place: 12:00 Noon, Ebenezer Watts Conference Center,
49 S. Fitzhugh Street, Rochester, New York

Board Present: T. Mazzullo (Chair), A. Burr, E. Caccamise, L. Doyle,
R. Hurlbut, S. Moore, H. Stuart

Also Present: J. Seil (Executive Director), A. Daniele (Monroe County Legislature),
E. Liberti, M. Townsend, Esq.

Chair Mazzullo called the meeting to order. L. Doyle led the Pledge of Allegiance. Chair Mazzullo noted that L. Doyle will be moving out of Monroe County and hence is ineligible to serve as a COMIDA board member. Chair Mazzullo thanked her for her service to the COMIDA board since 2005.

Chair Mazzullo opened the Public Forum. There being no speakers, the Public Forum was closed.

A report on the Requests for Verified Exemptions was presented by Brian LaFountain of The Bonadio Group. During the last month, The Bonadio Group has received two requests for exemption from the local labor requirements for the LiDestri project. Mr. Lafountain reported that the first request, a roof lifting project, was approved under the criteria “no local labor available”. Mr. Caccamise noted that he reviewed the request and agreed that no local labor was available. Mr. Lafountain reported that the second request, for installation of sanitary piping, was approved under the criteria “significant cost differential”. Mr. Caccamise noted that he reviewed the request and concurred with the Bonadio approval.

Jim Loweke of Loewke & Brill Consulting presented the Monitoring Report for the period of August 1, 2010 – August 31, 2010. During that time, 53 monthly visits and two follow up visits were conducted. Of the 331 workers that were identified, two were noncompliant on the initial visit. As of August 31, 2010 all monitored sites were compliant.

J. Seil presented the following applications for agency consideration:

Sutherland Global Services, Inc. (Equiplus)

The company was represented by J. Buggy. Sutherland Global Services, Inc. (Sutherland) provides business outsourcing solutions for back office and front office operations for various industries including banking, finance, insurance, healthcare, telecommunications and technology. Sutherland proposes to lease 40,000 square feet at the Rochester Tech Park in the Town of Gates to support new contracts. Sutherland will be purchasing \$2 million in equipment and furnishings. Sutherland employs 2,199 in Monroe County and is projecting to create 375 new jobs. Sutherland has been approved for a GreatRebate through MCIDC and is seeking approval of EquiPlus. The job creation requirement is 4. A Public Hearing was held in the Town of Gates on September 20, 2010. After a brief discussion and on a motion made by A. Burr and seconded by L. Doyle, an inducement and final resolution was adopted approving subject project. S. Moore abstained from voting as his company was involved in the lease negotiations. All others Aye.

RW 501 Associates, LLC (Lease/Leaseback w/ JobsPlus)

The company was represented by John Keim. Richards & West, Inc. (R&W), founded in 1982, is a wholesale jewelry manufacturer, providing design, molding, casting, assembly, setting and finishing services. R&W's current leased space has become inefficient as the company has grown. R&W will be acquiring and renovating an existing 12,300 square foot building in East Rochester which will provide a more efficient manufacturing operation. R&W employs 65 full-time, and projects to create 11 new jobs. R&W has been approved for an SBA 504 loan through MCIDC. R&W seeks approval of JobsPlus property tax abatement. The JobsPlus job creation requirement is 7 FTE. After a brief discussion and on a motion made by L. Doyle and seconded by A. Burr, a resolution was adopted approving SEQR for the subject property. All Aye. On a motion made by S. Moore and seconded by R. Hurlbut, an inducement resolution was adopted approving subject project. All Aye.

H. Stuart joined the meeting.

On motion made by A. Burr and seconded by L. Doyle, minutes for the meeting of August 17, 2010 were reviewed and adopted and approved. All Aye.

M. Townsend, Board Counsel, presented the following items for Agency Action:

Termination:

-Viewpoint Realty (800 West Metro Park)

On a motion made by R. Hurlbut and seconded by S. Moore, a resolution was adopted approving termination of the above project. All Aye.

Miscellaneous:

-Rochester Midland Corporation

On a motion made by A. Burr and seconded by S. Moore, a resolution was adopted approving execution of documents regarding the closing of the above project. All Aye

-1140 Lehigh Station Road

On a motion made by E. Caccamise and seconded by R Hurlbut, a resolution was adopted approving assignment of existing PILOT agreement to CuPerk Realty. All Aye

-155 BW, LLC

On a motion made by A. Burr and seconded by E. Caccamise, a resolution was adopted approving execution of documents regarding financing of this project. All Aye.

-MCC/East Henrietta Road

On a motion made by A. Burr and seconded by S. Moore, a resolution was adopted approving execution of documents regarding a New York State Department of Transportation Assignment of Claim and Release. All Aye

There being no further business, on a motion made by A. Burr and seconded by S. Moore, the meeting was adjourned.