



**AGENDA – AGENCY MEETING OF NOVEMBER 20, 2007
EBENEZER WATTS CONFERENCE – 12:00 NOON**

1. Call meeting to order
2. Pledge of Allegiance
3. Applications:

**Rochester Presbyterian Home, Inc. (Tax Exempt Civic Facility Bond)
256 Thurston Road
Rochester, New York 14619**

**Project: The Memory Care Residences at Cottage Grove
4416 Buffalo Road
Chili, New York 14624**

Rochester Presbyterian Home, Inc. (RPH), a not-for-profit corporation, has served Monroe County since 1925, providing comprehensive adult living and dementia care residential services. RHP is proposing an adult care residential project in the Town of Chili. RPH will be constructing four 10,215 square foot assist living residences which will house 12 elders each. These residences will follow the Eden alternative. The intent is to create a true home where elders can thrive. In addition, RHP will be making renovations to its existing adult home on Thurston Road. This \$7.8 million project will impact 4 existing FTEs, and is projected to create 34 new FTEs. The applicant is seeking up to \$7.5 million in tax exempt civic facility bonds.

**Calkins Corporate Park, LLC (Lease/leaseback with Jobs Plus)
515 Lee Road
Rochester, New York 14606**

**Project/Tenant: Sorenson Communications Inc.
200 Red Creek Drive
Rochester, New York 14623**

Calkins Corporate Park (Calkins) proposes to construct a new 16,000 square foot building at Calkins Corporate Office Park located off Calkins Road in the Town of Henrietta. Approximately 7,000 square feet of the new building will be occupied by Sorenson Communications, Inc. Founded in 2000 and headquartered in Salt Lake City, Utah, Sorenson is a pioneer of industry-leading communication services for the deaf and hard-of-hearing community. Sorenson currently provides video relay services at their current location at 300 Red Creek Drive. The new location will house a video-phone technical support group, which is expected to create 100 new FTEs over the next three years. The \$2,000,000 project will impact 10 existing jobs. The applicant seeks approval of JobsPlus based on the use of 100% local labor and suppliers to construct the project. The Jobs Plus job creation requirement is 1 FTE.

National Ambulance & Oxygen Services, Inc. (Sales Tax Only)
dba Rural Metro Medical Services
177 University Ave.
Rochester, New York 14605

Rural Metro Medical Services (Rural Metro) has provided 911 ambulance services to the City of Rochester for the past 19 years. Rural Metro also provides emergency medical and transportation services for individual facilities and has mutual aid agreements with Monroe County volunteer organizations. Rural Metro will be purchasing 3 new ambulances at a combined cost of \$181,000. Rural Metro employs 189 FTE in Monroe County and expects to create 13 new full time positions. The company is seeking exemption from sales tax only.

Gallina Development Corp. (Lease/Leaseback with JobsPlus)
84 Humboldt Street
Rochester, New York 14606

Project Address: 300 Mile Crossing Blvd.
Rochester, New York 14624

Gallina Development Corp. proposes to construct a new 20,488 square foot facility in the Town of Gates to be used as the main distribution center for RL Kistler, Inc.(Kistler). Kistler, founded in 1968, is a distributor of mechanical and electrical equipment, specializing in precision and specialized environmental air conditioning systems, power generating equipment and power conditioning equipment. The facility will cost approximately \$1,100,000 and will result in the retention of 20 FTEs and the creation of 2 FTEs over the next three years. The applicant seeks approval of JobsPlus based on the use of 100% local labor and suppliers to construct the project. The Jobs Plus job creation requirement is 2 FTE.

Midtown Athletic Club, LLC (Lease/Leaseback with JobsPlus)
200 E. Highland Drive
Rochester, New York 14610

Midtown Athletic Club, LLC (Midtown) is a multi-purpose health club situated on 10 acres in the City of Rochester. Midtown is planning to improve their 125,000 sq. ft. facility by expanding the indoor and outdoor areas and making internal renovations. A 13,000 sq. ft. building addition will include an indoor pool, equipment rooms and laundry. The outdoor expansion will include clay tennis courts and a new pool. The total project cost is \$6.6 million. Midtown employs 80 FTE and will be increasing its job base by 25 over the next three years. The company seeks approval of JobsPlus based on the use of 100% local labor and suppliers to construct the project. The Jobs Plus job creation requirement is 8 FTE.

CooperVision, Inc. (Lease/leaseback - sales tax only)
370 Woodcliff Drive
Fairport, NY 14450

CooperVision, Inc. is a manufacturer and distributor of contact lenses operating in Monroe County since 1959. CooperVision will be relocating a call center operation from Albuquerque, NM and investing \$500,000 to renovate and equip 36,000 square feet of additional office at 370 Woodcliff Drive. CooperVision currently employs 1,243 FTE at three facilities in Monroe County and will be creating 38 new full-time jobs. CooperVision is seeking approval for a sales tax exemption only.

Note: CooperVision was previously approved for assistance through COMIDA in 2005 for the construction of a new 241,000 square foot distribution facility in Henrietta. Employment at the time of application was 948 FTE with a requirement to create 21 new FTE.

Bottling Group LLC (Sales tax only)
1 Pepsi Way
Somers, New York 14624

Project Address: 400 Creative Drive
Rochester, New York 14624

Bottling Group, LLC (Pepsi) currently operates a 70,000 square foot facility for its warehouse, product storage, fleet garage and regional marketing, finance, HR and Safety offices. Due to its continued growth, Pepsi has outgrown the facility. After considering relocation options, including closing the facility and consolidating operations to other Northeast facilities, Pepsi is proposing to relocate to an existing warehouse facility at the Rochester Technology Park in the Town of Gates. Renovations to the facility will be done by the landlord. Pepsi will be investing \$663,261 security equipment, racking and other equipment. The project will impact 119 existing employees. Request is for sales tax exemption only.

Rochester Medical Transportation (EquiPlus)
2140 E. Main Street
Rochester, New York 14609

Rochester Medical Transportation (RMT) provides non-emergency medical transportation to medical and social appointments. RMT specializes in ambulatory, wheelchair and non-emergency stretcher transports. RMT will be purchasing 6 new wheelchair vans and 2 ambulatory vehicles. The combined cost of the equipment is \$191,000. RMT employs 19 in Monroe County and expects to create 2 new full time positions. The company has been approved for a GreatRate on the purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

Direct 2 Market Sales Solutions, LLC (EquiPlus)
401 Main Street
East Rochester, New York 14445

Direct 2 Market Sales Solutions, LLC (D2MSS) is a sales and marketing consulting firm that provides a variety of services including database development, project management and lead generation. D2MSS will be purchasing a phone system, computers, software and new workstations. The combined cost of the equipment is \$66,231. D2MSS employs 10 in Monroe County and expects to create 1 new full time position. The company has been approved for a GreatRate on the purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus.

4. Approval of Minutes – October 16, 2007
5. Chair Mazzullo – discussion items
6. Acting Executive Director Seil – discussion items
-2008 COMIDA Budget
7. Legal Counsel Townsend – discussion items

Final Resolution:

-CentriLogic Inc. – Public Hearing Held 10/22/07 – CityPlace, 50 W. Main Street

Miscellaneous:

-220 Kenneth Drive (LeFrois Dev.) – leasing 10,000 sq. ft. to Waste Management
-Bersin Properties – Cross Default Agreement
-TBN Realty – Refinance of mortgage
-Perinton Industrial Center – Refinance of mortgage

Terminations:

-Bausch & Lomb – 1400 N. Goodman Street
-Genencor International – 1700 Lexington Avenue
-Empire Beef – 171 Weidner Road

8. Public Comments
- Adjournment

The next meeting of the Agency will be held on Tuesday, **December 18, 2007**