



County of Monroe Industrial Development Agency

2019 YEAR END REPORT

Presentation to the Board of Directors

3/17/2020

2019 RESULTS



- 46 new projects
- \$500,021,629 in company investments
- Direct job creation of 1,171 over three years
- 3,859 jobs retained over three years
- 2,609 construction jobs

PROJECTS BY MUNICIPALITY (NEW & MODIFIED)



- Chili – 3
- Gates – 7
- Greece – 3
- Henrietta – 10
- Honeoye Falls/Lima - 2
- Parma – 2
- Penfield – 2
- Rochester - 31

COST BENEFIT SUMMARY



- Overall Benefits to Incentives Ratio Average:
 - 8.56:1

PROJECT HIGHLIGHTS



- Fieldtex Products, Inc.
- ITX Corp.
- Zweigles, Inc.
- SimuTech Group Inc.
- Comtech Solutions

FIELDTEX PRODUCTS, INC. (PILOT)



- *Fieldtex is* a domestic contract manufacturer specializing in custom sewing services and production of soft-sided carrying cases and garments for the medical and military markets, is positioning for additional growth by building a new facility near their current location in the Town of Henrietta.
- Company Investment \$6.3 million
- 30 jobs created over three years.

ITX CORP. (SALES TAX EXEMPTIONS)



- ITX Corp. is a global software product development company working with leading brands both nationally and internationally. To accommodate their growing business, ITX is relocating their corporate headquarters from Pittsford to the City of Rochester. This project includes a conference center for training its US workforce.
- \$1.1 million project
- Create 50 jobs over three years.

ZWEIGLE'S INC. (PILOT)



- Zweigle's Inc., founded in 1880, is a 5th generation, family-owned producer of sausages, hot dogs and specialty meats. Zweigle's is expanding its production facility located in the City of Rochester.
- \$4.6 million project
- Create 9 jobs in three years

SIMUTECH GROUP, INC. (PILOT)



- *SimuTech Group, Inc.*, an engineering simulation software and engineering consulting firm with offices across the US and Canada, serves customers in the aerospace, automobile, defense, energy, healthcare and industrial equipment industries.
- \$3.2 million project
- Will create 3 jobs over 3 years.

COMTEC SOLUTIONS, LLC (SALES TAX)



- ComTec Solutions, LLC is an information technology company that specializes in the implementation of Enterprise Resource Planning systems for manufacturers, IT managed services and cloud hosting and backup. ComTec will be expanding within the Town of Gates.
- \$800,000 project
- Will create 19 jobs over the next three years.