



SPECIAL BOARD MEETING MINUTES

April 9, 2020

DRAFT

Time & Place: 12:00 p.m. via conference call per Governor's Executive Order 202.1

Board Present: A. Burr, L. Bolzner, A. Meleo, J. Popli, T. Milne, R. King, J. Alloco

Board Absent:

Also Present: R. Baranello, Esq., R. Finnerty, G. Genovese, L. Birr, A. Liss, Legislator Delehanty

Chair Burr called the meeting to order at 12:00 p.m.

On motion by T. Milne, second by A. Meleo, all aye, the minutes of the March 17, 2020 meeting were approved.

The board reviewed the local labor report for March 2020.

G. Genovese presented the financial report for February 2020. Staff will look into revenue projections for the year due to COVID-19. Workforce training under the LadderzUp program is on hold due to COVID-19 and will rebrand and restart as soon as possible.

Executive Director Liss presented the following project for consideration:

Action Towing of Rochester, Inc.

Action Towing of Rochester, Inc. (Action), located in the Town of Henrietta, provides auto repair, towing and emergency road services throughout Monroe County. Action, who has been serving the public since 2002, currently has contracts with AAA and the Monroe County Sheriff's Dept. Action is proposing to purchase a 2020 International Tow Truck, due to their continued growth. The \$105,220 project is projected to create 2 new FTEs, while current employment is 43. Action has been approved for a GreatRate on the equipment purchase through the Monroe County Industrial Development Corporation and is seeking approval of the EquiPlus sale tax exemption through COMIDA. The Benefit/Incentive ratio is 20:1.

The applicant was represented via phone by Craig Camp. The applicant confirmed awareness of the local labor policy and that exemptions need to be requested 45 days in advance.

The board considered the following resolution: RESOLUTION OF THE COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY TAKING OFFICIAL ACTION TO (i) APPOINT ACTION TOWING OF ROCHESTER, INC. OR A RELATED ENTITY FORMED OR TO BE FORMED (COLLECTIVELY, THE "COMPANY") AS ITS AGENT TO UNDERTAKE A CERTAIN PROJECT AS MORE FULLY DESCRIBED BELOW; (ii) PROVIDE FINANCIAL ASSISTANCE TO THE COMPANY IN THE FORM OF A SALES TAX EXEMPTION FOR THE PURCHASE OF ONE FLATBED TRUCK; (iii) AUTHORIZE THE EXECUTION AND DELIVERY OF A PROJECT AGREEMENT AND RELATED DOCUMENTS; AND (iv) MAKE A DETERMINATION WITH RESPECT TO THE PROJECT PURSUANT TO SEQRA.

On motion by L. Bolzner to approve the resolution, second by A. Meleo, a roll call vote resulted as follows and the motion carried:

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|------------|-----|-----------|-----|
| J. Popli | Aye | J. Alloco | Aye |
| A Meleo | Aye | R. King | Aye |
| L. Bolzner | Aye | A Burr | Aye |
| T. Milne | Aye | | |

A. Liss presented the following project modifications for consideration:

ISquare. LLC

I-Square is a mixed-use town center development in the Town of Irondequoit. This request is for an extension of the sales tax exemption benefits through December 31, 2021 due to a longer construction period. The project is expected to be completed in 2022.

The board considered the following resolution: RESOLUTION OF THE COUNTY OF MONROE INDUSTRIAL DEVELOPMENT AGENCY (THE "AGENCY") AUTHORIZING THE EXTENSION OF THE SALES TAX EXEMPTION BENEFIT GRANTED TO ISQUARE, LLC (THE "COMPANY") THROUGH DECEMBER 31, 2021.

On motion by T. Milne to approve the resolution, second by R. King, all aye, the motion carried.

Executive Director Liss discussed the Monroe County Emergency Small Business Support Program. Over 300 applications have been received to date since the program was announced on March 26th. The initial \$500,000 allotment from the Monroe County Industrial Development Corporation has been exhausted. Most business that are applying have less than 15 employees. This program serves a need in the community for businesses that may not qualify or have resources to apply/receive assistance through the Federal programs. After discussion, upon motion by A. Meleo to approve and allocate \$500,000 to the program and enter into contract with the Monroe County Industrial Development Corporation to administer the funds, second by R. King, a roll call vote resulted as follows and the motion carried:

| | | | |
|------------|-----|-----------|-----|
| J. Popli | Aye | J. Alloco | Aye |
| A Meleo | Aye | R. King | Aye |
| L. Bolzner | Aye | A Burr | Aye |
| T. Milne | Aye | | |

Executive Director Liss stated that quotes have been received to refresh and rebrand the IDA website to reflect the name change of COMIDA.

The board resolved to go into executive session under Section 105(1)(f) of the NYS Public Officer Law to discuss a personnel matter, upon motion by T. Milne and second by R. King, all aye, the motion was approved. On a motion by T. Milne, second by A. Meleo, the board adjourned the executive session and resumed the regular meeting.

After discussion, upon motion by T. Milne, second by L. Bolzner, all approved, the board authorized a contract with the Bonadio Group to provide consulting services not to exceed \$5,500.

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There being no further business and on motion by J. Popli, second by L. Bolzner, all aye, the regular meeting of the Board of Directors of was adjourned at 1:30 PM.

Lisa Bolzner, Secretary