

***SP* HARRIS BEACH – PITTSFORD**

**Moderator: Rachel C. Baranello
May 19, 2020
11:02 a.m. CT**

OPERATOR: This is Conference #: 676054706R.

Ann Burr: Okay. I will call the meeting to order. Welcome, everyone, May 19, 2020. I hope everyone is well and staying well and we appreciate your commitment to COMIDA. And we've got a full agenda today, lots of business to cover.

So, without further ado, we'll go ahead and get started. And I'll ask for approval of the minutes from our agency meeting of April 21. Do we have a motion?

Troy Milne: Troy, a motion.

Lisa Bolzner: I'll second it.

Ann Burr: Troy. And Lisa second it. Any additions or corrections? All those in favor say aye.

Male: Aye.

Male: Aye.

Ann Burr: Opposed? Okay, motion carries. Kevin Loewke is with us today to review the local labor monitoring report. Kevin?

Kevin Loewke: Yes, good afternoon. So, just give me one moment to – I lost my report here. Let me open this up. So, I've got the April monthly report. So, this report covers our site visit between April 1, 2020 and April 30.

During this period, we made 69 monthly site visits. We made one follow-up visit during that period. We checked for residency with 276 workers. There was one non-compliant, he was out of area. As of April 30, all sites were in compliance at the time of our inspection. We had one new COMIDA (signs a waiver) that was to KRL Realty LLC.

Ann Burr: Okay. Any questions on that?

Troy Milne: Kevin, this is Troy.

Kevin Loewke: Hi, Troy.

Troy Milne: So, when you – how are you doing? When you're visiting these sites, are you able to witness social distancing and mask, and has everybody taken the right proper measures as guideline or what are you seeing out there?

Kevin Loewke: Quite frankly, no. It depends on the jobsite. So, certain jobs have been different than others. I mean some jobs have continued with just one individual being on the project because they were not allowed up until this past Friday to have more workers based on the type of project being done.

So, in those instances, with one individual on the jobsite, obviously, yes. And in those instances, the individual might not always be comfortable wearing a mask but understand the way it's holding themselves, so that's okay.

Otherwise, on some of the bigger projects, it's frankly difficult for a lot of these guys to wear masks in the nature of what they're doing. It kind of depends on the project. It kind of depends on the general contractor.

In certain instances, there are certain trades that have to do work in closer quarters than others. It's just part of the job, you can't do it individually and maintain a safe distance in those cases. There are attempts. Construction, guys tend to be a little stubborn to those things and new rules.

Jobsites have tried to introduce more hand washing, sanitation stations around their projects, but it is all dependent on who the general contractor is and how they are addressing the current pandemic. But it is all dependent on what is going on in the job, the tradesmen that are there, but I mean, could I say that everyone is really abiding by those rules? I mean frankly, no.

Troy Milne: I just want ...

Ann Burr: But it sounds like they – it sounds like they are if they can if it doesn't interfere with the work.

Kevin Loewke: They are if they can. But sometimes, it's difficult for them to do so. And if there's not necessarily anyone stepping in saying, "You have to be a little bit more precautious here and start utilizing safety guidelines." Chances are they're not going to abide by any rules if they're not necessarily being given the guidance to do so.

Troy Milne: I just hope that you're being safe out there, Kevin, and we appreciate everything you're doing. But I – if it was – my concern was if it's – it's no good if everybody is not doing and

following. As we know about these masks is to protect from other people getting something that you might have, and if nobody's wearing a mask and you are, you're still putting yourself at risk on these sites. So, just be contentious and be safe out there, partner.

Kevin Loewke: Yes, no, absolutely, and I always am wearing a mask when I do make site visits. Some jobsites have been more comfortable performing inspections virtually whereas we'll go through the site together to check people that way because they're a little hesitant to have any unnecessary labor on the jobsite.

The biggest one you might think of while it's not COMIDA-related is MCIDC, is the (SANS Home) with that being a senior living and rehab community. It's a little more stringent on their guidelines in access to property. I've had a little difficulty getting in there.

So, certain jobs have kind of had to alter the way that I would traditionally do things. I also feel like on the notion of safety and witnessing safety on the project sites, not necessarily off to me to tell contractors what they need to be doing.

If you think that I should be perhaps more vocal in stressing that, I mean I would, but I, for one, am already kind of harassing people in a sense as it is. I don't necessarily want to add to the stress of my visit, if you know what I mean.

Troy Milne: Understand.

(Rachel): Thanks, Kevin. This is (Rachel). That was very helpful for staff and the board. And I think you bring up a good point. You're there to monitor local labor and it is very helpful to have the insight on compliance with social distancing but, of course, not within your purview to make sure that's happening.

Kevin Loewke: Right. And frankly, there probably were some jobs that were ongoing during this period before Friday that should not have been. But it's not like I wanted to create any type of problems for the developer or the owner, but I mean if I see a blatant disregard for safety.

Whether it'd be safety related to just regular jobsite safety and OSHA standards, I will address those concerns with the general contractor, the project manager, and the applicant as they could be causing themselves a big headache down the line.

But again, it does feel a bit out of place to comment on safety concerns related to this pandemic as everyone has kind of addressed in their own way. And with a governor's mandate on work, I think everyone has kind of interpreted the rules and regulations in their own ways.

So, it certainly varies by project. But if any of you happened to have any concerns about any jobs or have any additional questions, you should all have my email and my phone number and are welcome to take calls and emails anytime any day. So, if you do have any concerns, please feel free to reach out.

Ann Burr: Okay, thanks very much, Kevin. Any other questions?

Kevin Loewke: You're welcome.

Ann Burr: Thank you. If not, next item is normally local labor ((inaudible)) and in April, there were none to report from (Brian Latalton). So, the next item on the agenda is the financial report. Gregg, would you like to walk us through that?

Gregg Genovese: Sure. So, our summarized financials through April, you'll start to see there are going to be some significant fluctuations to budget and to prior year, and I'll kind of walk you through a couple of those things.

But first, our statement of financial position, our cash – our cash at the end of the month was still in fairly healthy condition at about 8.5 million. That will be significantly reduced after we pay down our accounts payable, which the – as you can see halfway down the page, there is about 758,000, and 500 of that is the first portion of the emergency loan funds that we're paying over to MCIDC. So, again, after we pay that down, our cash position is going to be a little bit south of 8 million probably sometime here in the next couple of days through May.

So, everything else on the balance sheet is fairly standard, just timing and accruals and adjustments. If we look at the – our summarized revenue and expenses, you'll see that our revenue is about \$413,000 year-to-date through April. That outpaces last year about \$383,000. So, we're on track there.

The budget is a little bit hard because with the straight line in the budget because it's hard to tell when the projects are going to hit. So, that looks a little bit off right now, but I think most of that is going to be timing.

But the thing to really focus on I think is really the expenses. Our payroll is up a little bit just because we've added on a couple – a position at – that have been approved by the earlier board meetings.

Our sponsorships, as we have discussed in an earlier board meetings, is basically – have – we have none at this moment in time and that may continue for the foreseeable future. In regards to our program of community development, same thing, right? So ...

Operator: Joining the meeting.

Gregg Genovese: ... clearly, that represents a ...

Ilias Diakomihalis: Ilias Diakomihalis from J D & Sons.

Gregg Genovese: And then our program and community development is down. Basically, the decrease of that from both budget and from year-to-date is due to the ladders up program that hasn't been able to get started yet. So, that's why you see that, a significant reduction to budget and to the prior year.

And then the general administration is obviously up because that represents a 500,000 that we recorded for the first half of the IDC loan program is in that general and administrative under our county contract account, so that is why that is significantly greater, that budget and prior year.

If you were to take that \$500,000 out of that, our total expenses would be \$450,000, which would be about \$350,000 less than budget and about \$200,000 less than where we were last year. So ...

Operator: Joining the meeting.

Gregg Genovese: ... again ...

Rhett King: Rhett King.

Gregg Genovese: Just as a comparison look, we're on-track compared to prior year in a good shape, excluding the \$500,000 that was approved at the last – at the meeting. So, again, a little bit of fluctuations and difference in comparison, how we normally operate, but I think everything is as expected based on our last couple board meetings and the changes that we have anticipated. So, any questions on any of those numbers or clarifications on anything at this point?

Ann Burr: Always good to be within budget, or excuse me, have revenues up year-over-year and expenses minus a small business loan program expenses under those prior years, so ahead on revenues, behind on expenses. Other than that, that's a good position to be in.

Gregg Genovese: Yes.

Ann Burr: I'm wondering – I'm wondering how much of the revenue we're going to make up that we're not showing as compared to budget, where we should be with budget. But I'm assuming all those great projects, there's just the pent-up demand ((inaudible)). They'll all be applying as soon as we can open up and so.

Gregg Genovese: Yes. And that's a – that's a good point. I do think you may see as things – right, the timing is really hard to predict on what these projects are going to close. The revenue may be a little bit more – what I would say lumpy, right, which we may have huge spikes in certain months.

And like I said, I don't think – right now, it's hard to tell whether it will be exactly on-track. I do think we will push a lot of those projects closer to the last quarter of the year than we ever have as ...

Ann Burr: Yes.

Gregg Genovese: ... hopefully things start to loosen up and ease up a bit. So, just maybe a little bit more of a lumpy situation than evenly earned as sometimes has been in prior years.

Ann Burr: Yes, I agree with that. Well, that was a great report. Any questions from the board on the financial review year-to-date through April? Okay, hearing none, we will move on. Thanks a lot,
Gregg.

Gregg Genovese: Thank you.

Ann Burr: Okay. The first item on the agenda for projects is J D & Sons Inc. And I will pass to Ana Liss, our executive – our Director, to walk us through the project. Ana?

Ana Liss: Thank you, Ann. JD & Sons Incorporated or JD, a family-run wholesale seafood processing company, is proposing construction of a new 25,000 to 30,000 square foot facility in the City of Rochester.

Founded in 1988, JD focuses on processing fresh seafood from all over the world. The company is out of space in their current building and needs more space to accommodate growth. In addition to the new facility, JD intends to continue operations in their current location in the City of Rochester.

The new facility will allow for the expansion of their salmon production line as well as provide an area for recycling packaging material. JD also plans to purchase an individually quick frozen freezer to increase freezing capabilities, which will introduce the company to additional markets and clients.

The applicant is seeking approval of a job plus property tax abatement, mortgage recording tax and sales taxes – sales tax exemption. The \$5.1 million project will create five FTEs over the next three years. The benefit to incentive ratio is nine to one.

Ann Burr: Okay. Thank you, Ana. I believe we have representatives on the phone who will introduce themselves and tell us a little bit more about the project. So, is Ilias Diakomihalis and (Dave Denilio) on the line?

Ilias Diakomihalis: Yes, we both are, yes.

Ann Burr: Okay. You have the mic. Welcome.

Ilias Diakomihalis: Thank you. Thanks for your time. Currently, we're a wholesale seafood operation.

We cut processed fish. We do a lot of business with Wegmans. So, over the course of time, over the last 20, 30 years, they have occupied a lot of our – of our processing time.

So, we – our max capacity, we're currently on 11 Parsells Avenue. And so, for us to grow, and I'll say this, in the last 10 years, we haven't made a single sales call. We've allowed for Wegmans growth sort of to create our own growth. And through that, we have been doing very well.

But now we feel like we need to expand, look for other customers, and just sort of just grow into – the business need to grow and then to stay healthy and we're at capacity now. So, that's the purpose of the new building.

Ann Burr: That's a great position to be in. And thanks for giving us all the background information on your company. On page 21, you elaborated there, in terms of your sales at the end of 2014 are around \$10 million and also at the end of 2019, your sales are over \$28 million, and like you say, a good, big customer base and you want to keep growing for the customers you have as well as attracting additional customers. Very impressive. Nice to see those local stories where you're having great success.

Ilias Diakomihalis: Yes, thank you. We have excellent employees with good depth – great dedication to them as well. So, that's all part of this, right? A company needs to grow, people need to make more money, employees need to make more money, so that's all part of it.

Ann Burr: Sure. Okay. Are there any questions from the board on this project? Rhett, I heard that you joined, thank you very much. Any questions? Okay, we'll go ahead and move forward then with

the vote on the item, and I'll ask you a few labor questions. Are you aware of our local labor policy?

Male: Yes.

Ann Burr: Okay. And do you anticipate any local labor exemptions at this time?

Male: Not at this time.

Ann Burr: Okay. Are you aware that any exemptions need to be requested 45 days in advance?

Male: Yes.

Ann Burr: Okay, thank you. The speaker process is complete and now, we'll move forward with moving of the resolution. Ana?

Ana Liss: The regular meeting of the County of Monroe Industrial Development Agency for the agency was held at the agency's office at 50 West Main Street Suite 1150 Rochester, New York on May, 19 2020, in accordance with Executive Order Number 202.1.

After the meeting had been duly called to order, the Chairman announced that among the purposes of the meeting was to consider and take action on certain matters pertaining to a certain project, more particularly described below.

Resolution of the County of Monroe Industrial Development Agency acknowledging the public hearing held by ...

Jay Popli: I move to waive the reading.

Ann Burr: Is that Jay?

Jay Popli: Yes.

Ann Burr: All right. Thank you, Jay. ((Inaudible)). And is that all subsequent readings of any other resolutions on today's agenda?

Jay Popli: Yes.

Ann Burr: All right. All right, great. Any questions on that?

Operator: Joining the meeting.

Ann Burr: All those in favor?

Ana Liss: ((Inaudible)) on the motion?

Peter Landers: Peter Landers.

Ann Burr: There was a second. There's a second. It was Jay and then Troy I think.

Troy Milne: Yes.

Ann Burr: How is that? Sorry, okay. All those in favor, say aye.

Male: Aye.

Male: Aye.

Female: Aye.

Male: Aye.

Ann Burr: Actually, let me just step up – step back a minute. Let me do a roll call on that just because we've got folks coming and going. We've got a motion, Jay?

Jay Popli: Yes.

Ann Burr: Tony?

Tony Meleo: Yay.

Ann Burr: Lisa?

Lisa Bolzner: Yay.

Ann Burr: Troy?

Troy Milne: Yay.

Ann Burr: Joe?

Joe Alloco: Yay.

Ann Burr: Rhett?

Rhett King: Yay.

Ann Burr: And Ana said yay, that sounds unanimous to me. The motion is approved and the project motion carries, so congratulations and continued success to you both and it sounds like you're doing all the right things to make it successful every day. And thanks for ...

Ilias Diakomihalis: Thank you very much.

Ann Burr: ... the Monroe County, so.

Ilias Diakomihalis: Thank you.

Ann Burr: All right, thank you. All right. The next item on the agenda is a project modification, Sibley Commercial LLC. And again, this is an extension that was previously approved. So, Ana, if you want to talk to us about that.

Ana Liss: Yes, thank you, Ann. Sibley Commercial LLC was originally approved for a custom pilot for the redevelopment of the former Sibley department store in 2012. In 2016, the project was approved through sales and mortgage recording tax exemption.

The applicant is seeking an extension of the sales tax package through June 30, 2021 , to continue to build out an empty commercial space. New tenants include Boundless Connections, LLC and Dunne Goodwin.

Ann Burr: Okay. Are there any questions on that? It's the time extension on sales tax package to June 30, 2021. Any question? All right. I'll ask for a motion to approve.

Male: So moved.

Jay Popli: So moved. This is Jay.

Ann Burr: Thank you, Jay. Is there a second?

Lisa Bolzner: I'll second. Lisa.

Ann Burr: Lisa, thank you. Any additional comments, questions on that? All those in favor, say aye.

Male: Aye.

Female: Aye.

Male: Aye.

Ann Burr: Opposed? Motion carries. Thank you. The next modification is American Aerogel Corporation, also an extension. Ana?

Ana Liss: American Aerogel Corporation or American Aerogel is the tenant of Buckingham Properties LLC. American Aerogel manufactures insulated shipping packages that keeps temperature-sensitive materials safe by using performance-leading aerogel-based insulation.

The project was approved by the board in September 2019 for property tax abatement, sales tax and mortgage recording tax exemption. American Aerogel receives a sales tax exemption on materials, furniture, and fixtures on purchases of \$450,000. The applicant is seeking an extension of the sales tax exemption through June 30, 2021, as the project timeline was moved and is not starting until summer of 2020.

Ann Burr: Okay, thanks, Ana. Any questions from the board on this? Certainly, it's just a time extension until June 30, 2021, on the sales tax exemption. All righty. So, any questions? If not, moving on, I'll go ahead and ask for a motion to approve American Aerogel.

Joe Alloco: I'll motion, Joe.

Ann Burr: Thank you, Joe. Is there a second?

Tony Meleo: Second, Tony.

Ann Burr: Tony, thank you. Any additional comments, questions? All right. All those in favor, say aye.

Male: Aye.

Male: Aye.

Female: Aye.

Male: Aye.

Operator: Joining the meeting.

Ann Burr: Opposed?

John Dredger: John Dredger.

Ann Burr: Motion carries. All right. Next item. M/E Engineering, P.C.

Ana Liss: M/E Engineering, P.C. is the tenant to M/E Properties LLC, a real estate holding company.

Founded in 1991, M/E Engineering is a mechanical/electrical consulting engineering firm.

The firm outgrew their leased space and decided to purchase and renovate a building in the (town of Gate). The project was approved by the board in February 2019 for a property tax abatement, sales tax and mortgage recording tax exemptions.

M/E Engineering received the sales tax exemption on furniture, fixtures, computers, wiring and signage of \$390,000. The company is requesting an increase in project costs of \$120,000 to purchase additional computer equipment.

Ann Burr: Okay, thanks, Ana. I believe we have Mr. Dredger with us today to tell us a little bit more about the increase in project costs.

John Dredger: Yes, good afternoon, everyone.

Ann Burr: Good afternoon.

John Dredger: So, we are – we are seeking additional funding to increase the amount of – essentially increase the amount of computer equipment that was necessary as a result of the move.

I think when we originally made our first application, I think we were probably a little conservative in some of the infrastructure that we would need. As we moved into our new location, we found that we were experiencing some latency issues and some other IT-related issues with connectivity between our Rochester office and our three other offices.

As a result, there's a need to purchase of additional equipment, switching equipment in network here for the Rochester facility to increase the performance of the connectivity between the other offices.

Ann Burr: Great. And certainly, that connectivity is important these days more so than ever before. Are there any questions on this modification by the board? Hearing none, I'll ask for a motion to approve an increase in the project cost in the amount of \$120,000. Is there a motion, please?

Rhett King: Motion, Rhett.

Ann Burr: Thank you. Is there a second?

Lisa Bolzner: Second, it's Lisa.

Ann Burr: Thank you, Lisa. Any additional comments, questions? If not, all those in favor, say aye.

Male: Aye.

Male: Aye.

Female: Aye.

Male: Aye.

Ann Burr: Opposed?

Ana Liss: Okay.

Ann Burr: Motion carries. Thanks, John, for joining us. The motion has been approved.

John Dredger: Thank you very much. Have a good day.

Ann Burr: Thank you.

Jay Popli: And this is Jay. Did you get my extension from that vote on M/E?

Ann Burr: I'm sorry?

Jay Popli: Did you get my extension from that vote on M/E?

Ann Burr: I did not. I didn't carry that.

Jay Popli: Yes. Can we just note that in the record? Thank you.

Ann Burr: Yes, we will do that. Thanks, Jay. All right. Next modification is Relph Benefit Advisors. Ana?

Ana Liss: Relph Benefit Advisors or RBA is one of the tenants to 800 Parker Hill LLC, a real estate holding company that is constructing a 40,000 square foot office building located on 6.9 acres in the new Panorama Park development in the town of Penfield. The other tenant ...

Shelby McPherson: Shelby McPherson from Relph Benefit Advisors.

Ana Liss: The other tenant is Dolomite Products Co Incorporated. RBA provides insurance and employee benefits services to companies with 100 to 3,000 employees. The project at 800 Parker Hill LLC was approved by the board in January 2020 for a property tax abatement, sales tax and mortgage recording tax exemption.

At that time, RBA was not ready to apply for benefits. Relph Benefit Advisors is requesting a sales tax exemption on purchases of \$716,500 for certain machinery, equipment, and related personnel property and installation in the facility.

Ann Burr: Thanks, Ana. I believe Shelby McPherson joined us.

Shelby McPherson: Yes, I did.

Ann Burr: Would you like to introduce yourself? Tell us a little bit more about the project?

Shelby McPherson: Sure. So, I'm Shelby McPherson. I'm the Executive Vice President of Operations for Relph Benefit Advisors. Last year, we went to a search for new space and ultimately decided on the building that we're having built for us now.

We weren't ready at the time. We were not clear on what kind of furniture and fixtures we would need inside the building. And so, we got a little bit off-track there with pandemic. And now, we're working hard to get ourselves back on-track and we've gotten budget for our furniture and fixtures and so we wanted to reapply for that today.

Ann Burr: Okay, great. Are there any questions by the board on this project? Basically, a sales tax exemption on the purchases for \$716,500 for the machinery, equipment and so on. Any questions? Okay, hearing none, thank you Shelby. I'll ask for a moment to – not a moment, a motion for inducement and final resolution approving a sales tax exemption. Is there a motion?

Rhett King: So moved, Rhett.

Ann Burr: Thanks, Rhett. Is there a second?

Jay Popli: Second, it is Jay.

Ann Burr: Thanks, Jay. Any comments or questions on that? All those in favor, say aye.

Male: Aye.

Male: Aye.

Male: Aye.

Ann Burr: Opposed? Okay, motion carries. All right, good luck with that and thanks for doing business with Monroe County, Shelby.

Shelby McPherson: Thank you.

Ann Burr: All right. Good luck to you.

Shelby McPherson: Okay, bye-bye.

Ann Burr: Stay well. Okay. Next item on our agenda is Three City Partners. Ana?

Ana Liss: Three City Partners LLC purchased and renovated the building at 180 South Clinton Avenue in 2016 and received approval for real property tax abatement, mortgage recording tax and sales tax exemption.

The sales tax exemption expired July 31, 2018. Three City Center is requesting an extension and renewal of the sales tax exemption through December 31, 2020, as it will be performing extensive

renovation work in connection with a lease for a new tenant, Rochester Gas and Electric Corporation.

Ann Burr: Okay. And I believe we have representatives with us today to answer questions about this project.

Operator: Joining the meeting.

Ann Burr: I believe it's Peter Landers and Ken Marvald. Could you tell us a little bit more about the project?

Ken Marvald: Good afternoon, guys. I just joined. This is Ken Marvald.

Peter Landers: Good afternoon ...

Ann Burr: Hi, Ken.

Peter Landers: ... Madam Chairman and board members. This is Peter Landers. I'm one of the owners of ...

Ann Burr: Yes, thank you.

Peter Landers: ... Three City Center. And basically, we're here before the board this afternoon to request the extension of the sales tax exemption until the end of this year. The extension will assist us with making extensive building system improvements, which are required by our new tenants, Rochester Gas and Electric Corporation, who will be leasing the balance of the building, a total of 117,519 square feet.

These improvements include the installation of HVAC equipment, cooling towers, and make-up air system at a total cost of approximately \$1.8 million. RG&E will be consolidating 600-plus employees at Three City Center, which will further revitalize the Rochester central business district.

And those of you who weren't on the board back in 2016, we acquired the building back in a timeframe in mid-2016. The partners have invested \$11 million to transform this once vacant former frontier building into a vibrant multi-tenant facility, which now includes M&T Bank's regional headquarters, High Falls Advisors, Allied University, and most recently, the Native Eatery and Bar. And M&T at the time brought 225 employees to the downtown center city. So, we ask your consideration to extend the sales tax exemption. Are there any questions?

Ann Burr: Yes. And how many floors with the addition of RG&E is the tenant with the 600 employees, how many floors will you have filled in that building that will be fully occupied at that point?

Ken Marvald: Yes. It will be totally occupied. In answer to your question, they're taking five floors, floors one through five, in addition, taking the lower level. There's a block of space below grade that they'll be taking as well. M&T currently occupies floors six and seven of the seven-storey building.

Ann Burr: Right, right. Well, that's – we're celebrating when you get ((inaudible)) the entire building.

Peter Landers: Yes, we're very excited about that.

Ann Burr: Yes, of course. Yes, it's a nice building. ((Inaudible)) and so it's been great to upgrade it and fill it up again.

Ken Marvald: So, we think with almost 1,000 people coming and going from that building every day, we're really – we're very excited about the vitality that that will bring to the area.

Ann Burr: Absolutely. Do we have questions by the board on this project?

Jay Popli: Peter, this is Jay Popli. Can you – Mr. Bob Morgan and others are involved in the ownership group, correct? Can you speak to that, please?

Peter Landers: Correct.

Ken Marvald: Sure. I'll speak to that, Jay. This is Ken Marvald. So, the partnership, it's sort of a – as I imagined, your attorney shared with you, it's a complex org chart. But when you come down to it, four individuals have capitalized this thus far, Rob Sands, Dutch Summers Peter Landers, and Bob Morgan. The four – those four individuals are the – who have financed that along with our bank thus far.

On the Morgan side, and what I'm about to share with you is to the best of my knowledge because I don't know the inner workings of the Morgan organization, but Bob gave a small ownership interest of his 25% of the – of the overall building, shared that within his family and assumed sort of a morass of different organizations, but one of them in yours to Kevin Morgan, which would be an indirect 7.5% interest in the overall building.

Jay Popli: When you say indirect – when you say indirect, what do you mean by that?

Ken Marvald: What I mean is that the property itself, the real property is owned by Three City Center Partners LLC, which is a manager-managed LLC. There are two managers, Peter Landers and the Dutch and Rob entity called RSDS.

So, you've got – and I don't know, (Rachel), if you've given the org chart to everyone. I could certainly describe it. I assume you're on, (Rachel).

(Rachel): I am. Please go ahead and describe.

Ken Marvald: Okay. So, we've got – you've got an LLC at the very bottom of this org chart that – and that's the LLC that owns the real property. Sitting on top of that LLC, you have two more LLCs. One of them is the Dutch and Rob LLC. And sitting on top of the Dutch and Rob LLC is the Dutch LLC and the Rob LLC.

I'll shift over to the Bob Morgan side of it – or the Morgan Three City Center part. So, there's an entity sitting on top of the entity that owns the real estate called Morgan Three City Center LLC. That is owned in the following proportions, 50% by Peter's LLC, 15% by Kevin's LLC, and 35% by the Robert Morgan Limited Partnership III.

So, that's why I was just representing to you that Kevin indirectly has a 7.5% interest in the underlying property, but it's through three other LLCs. Kevin ...

Jay Popli: And Kevin ...

Ken Marvald: ... is 100% ...

Jay Popli: I mean he does own 7.5% of the property and ((inaudible)).

Ken Marvald: Like I said, not directly.

Jay Popli: Not directly.

Ken Marvald: It's very, very – very, very indirectly, and to the best of my knowledge, and I don't want to ever lose credibility with you, to the best of my knowledge hasn't put any capital in. All the capital has come from the four individuals I mentioned before, Peter, Rob, and Dutch and Kevin.

Jay Popli: But Kevin would be – would be receiving some of the benefits, correct?

Ken Marvald: Given that he's not putting the capital in, there would be no benefit ((inaudible)) to him until such time. There'll be many, many years down the road until the people who put the money in got their money back.

Jay Popli: Okay.

Ken Marvald: Return it – right, restore it.

Male: Yes. Right.

Ken Marvald: The four people plus the bank have all money into it. Kevin has got no money into it. And, again, that's the best of my knowledge because I've seen the checks that come in and they – I haven't seen the check from him. They come in from Bob Morgan, from Peter, from Dutch, and from Rob.

Jay Popli: I mean ...

Peter Landers: Jay, this is ...

Jay Popli: ... the ownership group, I mean – I mean reputations of Dutch, Peter and Mr. Sands are just beyond reproach. The concern – and I'll speak for myself – is the Morgan. Kevin is particularly problematic because he has pled guilty and Bob Morgan is under indictment and we tend – New

York State tends to be funny about doing business with people who are even under indictment, but particularly, those who had pled guilty.

Jay Popli: And ...

Ann Burr: (Rachel), would you like to comment on that in terms of any ongoing investigations or proceedings against Robert and Todd Morgan?

(Rachel): I think that now would be a good time to let Jay finish his point and then we can maybe talk about the stipulation that was entered into with respect to this property and how the ongoing investigation will not impact this property.

Ann Burr: Go ahead and then we can go back to the question just because I think ...

(Rachel): Sure, sure.

Ann Burr: ... that helps ((inaudible)).

(Rachel): So, as Ken and Peter provided to me and I shared with the board on February 21st of 2020, the United States Robert Morgan and Todd Morgan entered into a stipulation pursuant to which the U.S. – United States agreed not to seek forfeiture of certain properties arising from the ongoing investigation and proceeding against Robert and Todd Morgan.

Three City Center Partners is one of those properties, which the United States will not seek forfeiture against. And if Ken or Peter wants to expand upon that point, please go ahead and do so. I do think that stipulation is important along with the amendments that was done to the operating agreement to give Peter control. And hopefully, I'm representing this correctly, control over the Morgan side of the entity.

Peter Landers: (Rachel), this is Peter Landers. That's correct. I think the long and short of it is, as you know, in 2016 when we formed the partnership that it was all prior to these developments, the indictment in 2018 of Bob and Todd.

As a result of these charges, the partners essentially reduced by Morgan's role and the ownership to a passive investor. So, I took over the management of the Morgan entity. And also, we did that amendment to the Three City Center Partners' agreement that made me the co-manager along with the Summers and Sands entity, RSDS. So, we took those steps specifically to address our concerns with the situation and, obviously, the public's concerns.

It's important to note from talking to Bob Morgan, he's working to basically take Kevin out of the partnership. I can't give you any timeframes, but he's doing it across the board on multiple properties where Kevin is involved. So, that's in process, is my understanding. So, I hope that helps shed some light on how we've addressed the situation as best possible.

Male: I'll tack on to that, Peter. The stipulation that (Rachel) referenced, which was very, very important to us, there were forfeiture allegations in the indictment against Bob. And once that happened, we were having a lot of trouble getting the property refinanced mostly because of title insurance. There was no title insurance company willing to touch anything that has a potential forfeiture.

I've provided (Rachel) with a copy of a recent stipulation that was entered into with the United States and Bob and his attorneys whereby the U.S. government relinquished any rights to forfeiture allegations against this and many other of the properties, but this is obviously, the one we're concerned about. So, there is no issue any longer, Bob potentially losing his interest in the forfeiture allegation claim.

Ann Burr: Okay. So, thank you, Peter and Ken. Let's go back to the board for questions.

Jay Popli: Peter, is there consideration to removing Bob as well as Kevin from the ownership group?

Peter Landers: How do you answer that one, Ken? We've had multiple discussions with ...

Ken Marvald: Yes.

Peter Landers: ... Bob along those lines in an effort to do that because obviously, he's currently a detriment to the partnership as it relates to refinancing. However, we have not been able to reach agreement on terms.

Ken Marvald: Okay. It would be my guess, and again, like Peter said, this is something that we've talked about over a period of time. Bob is open to it. The other partners are open to it. We've not come to terms but I certainly don't rule that out as a possibility of restructuring of the partnership so that – so that it owns the thirds rather than in quarters at some point.

Ann Burr: Certainly, the tenant that's brought in so far and then ((inaudible)) and others and then there is the request for approval to bring RG&E at the community today ((inaudible)) certainly solid, reputable companies in the community and the owners are as well ((inaudible)).

And so, it is – it's up to us ((inaudible)) the ownership on any of our projects whether being ((inaudible)) for the first time or any extension on their benefits. So that's why we're asking the question.

Peter Landers: Sure. We can – we can appreciate that and I'll share with you – I think I shared this with you, (Rachel), a week or two ago that this was – this was an issue for RG&E as well. They were quite concerned about it and it was the amendment to our operating agreement where Bob was permanently – withdrew as one of the co-managers along with RSDS, the Rob and Dutch entity,

he withdrew. And Peter was appointed on an irrevocable basis to be a co-manager. It was that that allowed RG&E to move forward.

Ann Burr: Yes.

Peter Landers: We did that along with RG&E and that's what allowed us to get over that wall.

Ann Burr: I see. Thanks for clarifying that.

Peter Landers: Sure.

Ann Burr: Are there other questions of the board?

Peter Landers: I could – I could let you know that was an interesting moment, having been negotiating with RG&E for six months where we felt we got the deal.

Ann Burr: Okay.

Peter Landers: We could tell you about that over a beer someday.

Ann Burr: Okay.

Peter Landers: ((Inaudible)).

Ann Burr: Any other questions ...

Rhett King: And I have a comment.

Ann Burr: ... of the board? You have a comment?

Rhett King: I have a comment. I think that that's very telling that just the negotiations and the time that it took with RG&E.

Ann Burr: Right. Is that Troy?

Rhett King: I think that's a good sign. No, it's Rhett.

Ann Burr: Oh, that's Rhett. Yes, I agree with you on that. Any other comments? Okay. We have two ((inaudible)) in front of us. Thanks, Peter and Ken, for elaborating on that.

Peter Landers: Sure.

Ann Burr: This mostly is to approve an extension of the sales tax exemption through December 31, 2020. Is there a motion to that effect?

Rhett King: I'll make that motion.

Jay Popli: I'll make a motion.

Ann Burr: Is that Rhett?

Male: Yes.

Rhett King: Yes.

Ann Burr: And a second?

Male: I'll – Tony seconds it.

Ann Burr: Okay, thanks, Tony. Any additional comments or questions on that? All those in favor, say aye?

Male: Aye.

Male: Aye.

Male: Aye.

Female: Aye.

Ann Burr: Any nays?

Jay Popli: This is Jay. I'm a nay.

Troy Milne: Troy is a nay.

Ann Burr: Okay. Jay is a nay, Troy is a nay?

Troy Milne: Yes.

Ann Burr: Okay. Any abstentions? Okay, that motion carries. I'm sorry. Someone is trying to speak.
Okay, that motion carries.

Female: That's background noise, Ann.

Ann Burr: Yes, okay, all right. And our second motion is to approve Rochester Gas and Electric as the new tenant. Is there a motion to approve that? Is there a motion?

Male: So moved.

Ann Burr: I'm sorry. Give me your name and who was making the motion?

Rhett King: It's Rhett.

Ann Burr: Rhett, thank you, Rhett. And who seconds the motion?

Troy Milne: Troy, second.

Tony Meleo: Tony will second.

Ann Burr: I think Troy got in there first. Okay, second ((inaudible)). Any additional comments or questions? Hearing none, all those in favor, say aye.

Male: Aye.

Male: Aye.

Female: Aye.

Male: Aye.

Male: Aye.

Ann Burr: Opposed? Okay, motion carries Thank you very much. So, both of those motions have passed. Thank you, Peter, and thank you, Ken, for ...

Peter Landers: Thank you, guys.

Ken Marvald: Thank you.

Ann Burr: ... joining us today and continued success to you with the former frontier building so.

Peter Landers: ((Inaudible)).

Operator: Joining the meeting.

Peter Landers: We're very excited about it.

Male: ((Inaudible)) Buckingham Properties.

Ann Burr: Yes, yes, good luck to you and we look forward to hearing more about the project as we move forward.

Peter Landers: Great. Thank you so much.

Ann Burr: Thank you.

Ken Marvald: Thank you so much. Okay, have a great day.

Ann Burr: Okay.

Ken Marvald: Okay.

Ann Burr: Take care. Okay. The next item on our agenda is Alex Park South LLC to pilot amendment for a new tenant. And Ana, I'll ask you to walk us through that.

Ana Liss: Alex Park South LLC was originally approved in February 2009 as Alexander Monroe Associates who purchased the former (Genesis) hospital facility to redevelop the site into a medical and health care-related campus.

Alex Park South LLC is requesting approval to amend the existing pilot agreement to apply the healthcare use tax abatement to the space that Rochester Regional Health will occupy, the entire premise formerly occupied by Windstream.

The City of Rochester is in support of a modification to the existing pilot agreement. The building will receive an abatement equal to 50% exemption from taxation for a period of five years.

Ann Burr: Okay. And we have (Chris Sununu) with us.

(Chris Sununu): Yes, and I also have my partner, (Tom Letters), our Vice President of Leasing joining in as well.

Ann Burr: Okay, thanks for joining us today. Would you like to elaborate a little bit on the project for us?

(Chris Sununu): Sure. So, as they mentioned, this is the former Windstream space on the corner of Alexander Monroe. And we're working on finalizing an amendment with Rochester Regional to provide various services in the – in the space, homecare, nursing, rehabilitation, infusion, telehealth, hospice, and now, various other services. And we're just simply looking to amend the

pilot agreement to – from an office use to a medical use. And (Tom), I don't know if you have anything else to add?

(Tom Letters): No, that's ((inaudible)).

Ann Burr: Okay. Are there any questions by the board on this? So, ((inaudible)) is a pilot. We're approving Rochester Regional Health as the tenant and we're amending the pilot to apply the health care use tax abatement to the improvements of 330 Monroe Avenue. No questions? All right. I'll ask for a motion to approve.

Lisa Bolzner: I'll make a motion. It's Lisa.

Ann Burr: Thank you, Lisa. Is there a second?

Joe Alloco: I'll second, Joe.

Ann Burr: Thanks, Joe. Any additional comments or questions? All those in favor, say aye.

Male: Aye.

Male: Aye.

Male: Aye.

Male: Aye.

Ann Burr: Okay. Opposed? Motion carries. And our last modification today is the (Beth & Loss LLC). And it's a pilot reinstatement. Ana, do you want to walk us through it?

(Chris Sununu): Thank you, everybody.

Ann Burr: Thank you very much.

(Chris Sununu): I appreciate it. Thank you very much.

Ana Liss: Sure. (Beth & Loss) was purchased in December 2013 and converted from a furniture warehouse to lot apartments and townhomes. The project was supported by the City of Rochester and utilized by the city ((inaudible)) program.

In 2018, the pilot agreement was terminated due to unpaid pilot payments. All outstanding pilot payments are now current. The pilot agreement will resume as of the termination date and continue for the original term through 2025. The City of Rochester supports reinstatement of the pilot agreement.

Ann Burr: Okay. And I believe we have (Thomas Misagi) with us today.

(Rachel): Ann, this is (Rachel). We're just waiting for (Tom) to join. One point on the write-up that I did not catch, because we've been on-hold in essence since termination that we're going to resume for what's the last of the pilot, but we've had – we've had basically two and a half years on pause.

So, it will be a termination of 2029 to capture all of the tax years left of abatement that is available on the pilot agreement. I had some conversations yesterday with the city to confirm that it's their understanding as well.

Ann Burr: Okay.

(Rachel): So, just a point of clarification.

Ann Burr: Thanks for clarifying that.

(Rachel): So, we're just waiting now for the applicants to join us.

Female: I think he indicated he was going to be jumping on the call. Okay.

Ann Burr: Okay.

Female: Yes.

Ann Burr: (Robin) just spoke to him, so he said he was joining right now.

Operator: Joining the meeting.

(Rachel): There we go.

Ann Burr: Is this (Tom)?

(Thomas Misagi): Yes.

Ann Burr: This is Ann Burr. Good afternoon. Thanks for joining us. So, your item is ((inaudible)) right now and the reinstatement of the real property tax abatement. Would you like to give a little background to the board members that are on the line, elaborate any on this motion that they're reviewing today?

(Thomas Misagi): Sure. So, a quick history, we worked really hard about five years to build this project.

((Inaudible)) vacant building in the city. And we paid off mortgage and still have every month on time and there's a lapse in understanding of the way the pilot is paid, taxes to the city and the county, and not by us, but by our mortgage ((inaudible)) that we didn't realize ((inaudible)) cause this cancellation of our pilot agreement, which is a devastating project and everybody lives there and wouldn't work without it. So, I really appreciate the reconsideration of putting it back to be a pilot.

Ann Burr: We're glad that that has all been resolved. So, other questions by the board? If not, I'll ask for a motion to authorize the reinstatement of the real property tax abatement.

Tony Meleo: I'll make a motion.

Ann Burr: Okay. Second?

Jay Popli: Second, this is Jay.

Ann Burr: Should I – should I amend my own motion to say that the – this is through 2029?

Ana Liss: That's fine, Ann, yes.

Ann Burr: Yes, okay. So, I'm sorry. So, is there a motion then?

Ana Liss: I think Tony ...

Tony Meleo: Tony will make a motion.

Ann Burr: Tony makes the motion.

Ana Liss: Jay, was that you on the second?

Jay Popli: Yes.

Ann Burr: Okay.

Jay Popli: ((Inaudible)).

Ann Burr: Thank you. All right. Any additional comments or questions? All those in favor, say aye?

Male: Aye.

Female: Aye.

Male: Aye.

Ann Burr: Nays or extensions? All right. Motion carries. Thank you very much. And ...

(Thomas Misagi): Thank you, everybody. We appreciate it. Thank you.

Ann Burr: Thank you.

(Thomas Misagi): Appreciate it.

Ann Burr: Thank you. All right, that completes our project and modifications for today. The next item on the agenda is Ana is going to give us an update on both the Small Business Support Program

and the TEN program. But before she starts, I just like to congratulate Ana again for being named as the Director of Planning and Development.

Ana Liss: Thank you, Ann.

Ann Burr: She's been doing a great job for us, making lots of ((inaudible)) changes, starting new initiatives, building a good support team behind her and just jumping in with both feet pretty darn quick in the middle of a pandemic. So – and then she got promoted in the midst of all of that, so anyway, congratulations to you, Ana.

Ana Liss: Thank you, Ann, I appreciate that and I couldn't do what I'm doing without the support of the team here as well as the support of yourself and your fellow board members and members of – your sister board. It's just a tremendous opportunity to be surrounded by such talented and compassionate people. So, I look forward to continuing to work with all of you to revitalize the Monroe County economy, which is more important now than it's been since the great depression as they're saying. So, thank you.

Ann Burr: All right.

Male: Congratulations.

Ana Liss: Thank you. So with that, I'd like to, again, reiterate, thanks to you for supporting our Monroe County Emergency Small Business Support Program, zero interest loans of up to \$10,000 for small businesses in Monroe County with 50 or fewer FTEs.

Thus far, we are just about fully committed. We've reached with support from both COMIDA and your sister board. Each board committed \$1 million, bringing us up to \$2 million. And we are extended to about, I believe, 1-point – approximately \$1.5 million. So, that leaves us with an

additional \$0.5 million that we will use to support an additional 50 small businesses, bringing us up to approximately 200 businesses in the loan program.

And I would like to give a shout out to (Lydia) and (Bridget) and (Raquel) as well as our team, (Alison) and (Robin) and (Rachel), and Rachel's team and (Greg)'s team, just working very, very hard to process these applications. It was overwhelming at first and it comes to a point where we've developed a rhythm. And we publicized that we'll be closing the intake of applications on May 29th, which is a Friday. So, we'll look forward to giving a full update on the number of businesses and the types of businesses supported at that time.

And again, primarily these are service-based businesses, salons, barber shops, restaurants, retail with approximately – and (Leah) can speak to this for 15 or fewer full-time employees so ...

Ann Burr: And it's a grant – it's a grant of \$10,000.

Ana Liss: It's a loan of \$10,000 at 0% interest.

Ann Burr: I'm sorry, a loan ((inaudible)).

Ana Liss: That's okay. And the repayment terms are – stipulate that repayment kicks in January 2021. However, businesses that are unable to – that are unable to make those payments, they can come back to us and renegotiate the terms of their repayment.

Ann Burr: And how many of the businesses are actually receiving the loans – the funds at this point?

Ana Liss: Well, I'd say, roughly, we've had around 600 applications, and that's an approximate figure, with 200 of those approximately right about 160. We're at 160 approved. Thank you, (Rachel)

for clarifying, and approximately 600 or so applications. So, if you do the math, it's one out of every – one out of every three, one out of every five applications or thereabout.

Ann Burr: They have started receiving the funds.

Ana Liss: Yes, or are approved and have received, yes.

Ann Burr: Okay.

Ana Liss: There's a little bit of an administrative turnaround time in cutting the checks, but again, like I said, we've hit a rhythm and we've been proactive in responding to inquiries from applicants.

Ann Burr: Right, right. Again, that's the significant initiative for COMIDA to take on and to have it be so successful that we extended additional loan funds and to impact that many small businesses, particularly who sometimes needed most, they're in danger of going out of business because of the pandemic. So, I think from a Monroe County support perspective, it's just really helping those who need it most, and this has been particularly successful and we appreciate the whole team pulling this together for us fairly rapidly and going right to work on that. So, a great effort by the whole team.

Ana Liss: Thank you, and thank you to you and the rest of the board for being supportive. We'll certainly be keeping tabs on these companies and staying in touch with them to ensure that they have the resources they need post-COVID to stay in business hopefully.

Ann Burr: Thank you. Any questions on the Small Business Support Program?

Rhett King: Yes, this is Rhett. I have a quick question. Do we know how small or what size the percentage was of people – the businesses that did not take the full 10,000? I know it was talked about last Thursday and I – and I don't know if we have some sort of a percentage.

Ana Liss: Less than 10% – or sorry, less than 10 businesses total.

Rhett King: Okay.

Ana Liss: The ((inaudible)) is less than \$10,000.

Rhett King: Thank you.

Ana Liss: Any other questions?

Male: And how long is the loan forgiven for like is it not forgiven, but how long is it the terminal loan for?

Ana Liss: Two years or 24 months.

Male: Two years – 24 months, correct?

Ana Liss: Yes.

Male: Okay.

Ann Burr: I think we said that if there was some urgency or some reason to defer that, that we would be open to talking to them. Isn't that correct?

Ana Liss: Yes.

Ann Burr: Being a little flexible on that.

Ana Liss: Yes, they can come to us and request an extension for other arrangements, right. Is that information about the loan?

Ann Burr: Next question?

Ana Liss: Yes.

Ann Burr: And sound like it, so.

Ana Liss: All right. In (Jean Case) on the line with us this afternoon? It looks like we – so we had it – we have a callout to (Jean) to join the call. She did anticipate joining us, so she may be jumping on.

But I wanted to give – I can just speak at a high level, The Entrepreneurs Network or the TEN program had to pivot this year to go remote and (Jean) has come up with a new strategy to help entrepreneurs survive the pandemic and provided us with some background information which we can, of course, circulate to the board. We had hoped that she would join us for this call to give us more detail.

As you may be aware, looking at our financial statements, we had budgeted \$175,000 for the TEN program in 2020 with the additional – my predecessor had budget at \$25,000 increase to an initial \$150,000 ask in order to accommodate for any additional programming or in-person event similar to some programming last year, and we cut that additional \$25,000 to bring it down to \$150,000, anticipating that we would not be hosting any in-person large scale event.

Female: ((Inaudible)).

Ana Liss: Oh, I think – so she's not going to be joining us on the call, we just found out, so I apologize.

Anyhow, we have that commitment of about \$150,000. We have our contracts through the end of the year.

Program participants are asked to spend \$500 themselves out of their own pocket to register.

And on top of that, we've asked the program we're the sole sponsor of the program. And because the way it's structured is boot camps and many in-person style events, we just – we're curious to get the board's perspective on how you – if you see this playing out next year, if you see this as being in necessity going into 2021 or if we should be refocusing our efforts.

Tony Meleo: Ana, this is Tony. I think it's too early. It really – it really depends on how things move ahead with the economy.

Ana Liss: That's a good point.

Jay Popli: This is Jay. I would – I would agree with Tony, let's see how things play out. But given that a bulk of the cost was for in-person events, I'd be curious to get a sense from (Jean) as to these things are being done virtually either cost savings and that we can utilize for other programs to support businesses in this time of need.

Ana Liss: That was the sense the staff had internally, was given the nature of the way the economic headwinds are blowing, we just – and especially, given the conversation that we had about reallocating resources to administer this loan program, we're just curious as to what the board thinks about assisting entrepreneurs who can afford to spend \$500 to register for a boot camp versus directly supporting high-needs businesses or businesses that are second stage and ((inaudible)) adding jobs to the economy. Just that the amount of money being spent versus the

level of impact, the number of businesses actually being impacted, it's not quite as robust as some other program models.

Ann Burr: I think it's helpful to review what we're doing and why and how and it's playing to our greatest strengths and then playing to the greatest needs of the community and the way it's planned and structured now or if it should be tweaked or ((inaudible)).

Ana Liss: Sure.

Ann Burr: I know you and the team are taking a look at that.

Ana Liss: Yes, we are, absolutely. We're reviewing this program just like with all of our programs at this time and wanting to – be sure that we're in lockstep with the board and your perspective.

Ann Burr: Okay, great, we appreciate that.

Jay Popli: Ana, this is Jay. It sounds like you have some metrics at least regarding the effectiveness in terms of job creation. Is that – is that correct? I mean is that – is that an accurate deduction?

Ana Liss: We – we're working on getting that information from (Jean). Thus far, she's provided us just with the number of businesses that she has worked with or is working with and number of businesses that she's reached out to, but has not, thus far, provided metrics on resulting job creation or overall investment in the community.

So, we're not tracking businesses that graduate from her program and are they turning into actual projects where we're signing leases and building buildings and creating jobs and we're seeing that as more of a – we want to attract the businesses through their whole lifecycle.

Jay Popli: That would be very, very important information and – to get. I'd be very interested in when that does become available. That certainly is very – that will allow us to compare the effectiveness of programs – of different programs if we're using common metrics.

Ana Liss: Absolutely. That's a focus for us.

Ann Burr: Okay. Ana, do you have any other items that you want to bring to the floor ((inaudible))?

Ana Liss: I just wanted to give you a heads up that at our next board meeting, I'll probably be talking to you about an effort we have underway at the direction of the county executive to do kind of a performance assessment of all of our programs in this department and come up with new and creative ideas as to how we can serve area businesses and the workforce in the post-COVID reality that's on the horizon. And I will be updating you on that soon.

Ann Burr: Great. All right. Is there any other business that we should bring before the board today? I appreciate everyone's involvement and 100% attendance and everyone is engaged and up to speed on this – all the issues before they come to us for a vote, so I appreciate that.

Male: Ann, I wanted to apologize for getting on the call late.

Ann Burr: Okay, things happen. So – but we're glad you joined us. So, I will – I don't have any further discussion items and I'll ask for a motion to adjourn.

Joe Alloco: I'll motion this is Joe.

Ann Burr: Thank you, Joe. Is there a second?

Rhett King: Rhett.

Ann Burr: Rhett, thank you. Those in favor, say aye.

Male: Aye.

Female: Aye.

Male: Aye.

Ann Burr: Opposed? Motion carries. So, our next meeting is June 16, 2020 at noon and we'll see you then or hear you then. Maybe we'll be seeing each other at some point. Thanks again.

Female: Thank you.

Ana Liss: Thank you, Ann, and thank you, all.

Male: Thank you.

Ana Liss: Bye-bye.

Female: Thank you, all.

Male: Bye-bye.

END